

KOESIO MAKES ITS LARGEST INTERNATIONAL ACQUISITION AND BECOMES MAJORITY SHAREHOLDER OF SOLITIUM, SPAIN'S LEADING DIGITAL SERVICES PROVIDER FOR SMES

Koesio, France's leading independent provider of local digital services for SMEs and mid-sized companies (€1.2 billion in revenue in 2024), announces the acquisition of Solitium, a major player in Spain's IT, software, and printing solutions sectors. This transaction marks the largest external growth operation in Koesio's history, while maintaining its strong pace of local acquisitions in the French market.

With this merger, the group's workforce grows from **3,100 to over 4,500 employees**, strengthening its position as a major player in Europe's digital services market.



Growth maintained despite a challenging economic context

While the French economic climate is marked by frozen investments and increased caution among businesses, **Koesio continues its growth momentum**. This acquisition demonstrates the ability of French SMEs and mid-sized companies to **invest, innovate, and expand** even in uncertain economic conditions. Koesio's resilience is built on its **proximity-based model**, strong **regional presence**, and **diversification strategy**.

Solitium, a key leader in Spain

Founded in 2005 in Madrid, **Solitium** has, in just 20 years, become **the leading digital services provider for Spanish SMEs**. The company currently employs around **1,400 people** across more than **60 cities throughout Spain**, with a unique nationwide network. Solitium supports nearly **50,000 SME clients** through a comprehensive service portfolio : **IT, cybersecurity, software, cloud, 3D printing, professional printing, and managed services**.

In 2024, Solitium generated **€264 million in revenue** and is expected to reach **€285 million in 2025**.

The company is led by **Rafael Martín**, who will remain CEO and continue to drive Solitium's growth in Spain, working closely with Koesio's teams.

A major milestone for Koesio

With the integration of Solitium, Koesio reaches a new milestone in its development plan :

- **Strengthened European positioning**, becoming a key player in the Spanish market;
- **Unprecedented external growth**, with nearly 1,400 additional employees joining the group;
- **Complementary expertise** across digital services (IT, software, printing, cybersecurity);
- **Accelerated international expansion**, in line with the group's ambition to grow beyond the French market.

Statements

Pieric Brenier, Founder and President of Koesio :

« After two days of joint work at Koesio's headquarters in Valence, we quickly realized how much we share the same DNA. One thing is certain : we don't want to create a 'Koesio Spain', we want to keep growing in Spain, and soon in Portugal, I hope. We need all the skills and all the people at Solitium to continue building this great adventure together. »

Rafael Martín, CEO of Solitium :

« Joining Koesio is an incredible opportunity for Solitium and for our clients. We share the same entrepreneurial culture, the same service standards, and the same vision : to become the leading partner for SMEs in their digital transformation. »

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About Koesio

Founded in 1991 by Piéric Brenier, Koesio (formerly C'PRO) is France's leading provider of local digital services for small and mid-sized businesses, micro-enterprises, and local authorities.

With 3,825 employees spread across 170 local agencies in France, Belgium, and Luxembourg, Koesio is today the preferred partner of SMEs, as well as large corporations and public administrations.

The company provides custom digital solutions (IT, document management, telecoms, management and financing solutions) to more than 100,000 client organizations.

Experiencing strong growth, Koesio achieved over €1.2 billion in revenue in 2024.

More information: <https://koesio.com>

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